



## Corporate Profile

Mutual Trust Financial Group serves as the umbrella for MTL Insurance Company, MTL Equity Products, Inc. and MTL Agency, Inc. Working together, the member companies provide a full spectrum of quality insurance and investment products, meeting the financial security and retirement planning needs of individuals and businesses.

## Member Companies

### MTL Insurance Company

Stephen Batza, FSA, MAAA, CLU, ChFC, President and Chief Executive Officer

The flagship of Mutual Trust, MTL Insurance Company develops, underwrites, and services individual life insurance and annuities.

### MTL Agency, Inc.

G. Edward Hughes, CLU, President

MTL Agency, Inc., provides representatives with access to an extended range of products, offered by carefully-selected strategic partners.

### MTL Equity Products

Lori Pajeau, CFS, CFE, President

MTL Equity Products, Inc., a registered broker-dealer, provides Mutual Trust Financial Group representatives with easy, convenient access to outstanding mutual funds, stocks, bonds and variable products.

## Awards and Recognitions

For three years in a row, Mutual Trust Financial Group has been the recipient of the coveted Chicago's 101 Best and Brightest Companies to Work For award.

Mutual Trust has also been nominated by the Great Place to Work Institute® for their 50 Small and Medium Best Companies to Work for In America award. We are especially proud of these awards because they are granted based on results from employee surveys.

## Corporate Citizenship

- Each year, Mutual Trust sponsors a United Way Foundation Campaign. The company matches associate donations 50 cents for each dollar; and owing to the generosity of our associates, we have consistently been recognized with the Leadership Gold Award.
- Mutual Trust is a proud host to our annual "Angel Tree" program. This charitable event allows associates or department teams to purchase and donate holiday gifts for disadvantaged children, adults, and/or senior citizens.
- The proceeds of the annual "Great American Bake Off" event, which Mutual Trust coordinates and participates in, are donated to our local food pantry.

## Corporate Headquarters

1200 Jorie Boulevard  
Oak Brook, IL 60523  
800.323.7320 toll free  
630.684.5495 fax  
www.mutualtrust.com

## Financial Strength Ratings

A.M. Best: A- (Excellent)  
Standard & Poor's: A (Strong)  
The Street.com: B+ (Good Financial Strength)

## Financial Summary

Assets as of December 31, 2007  
(In thousands)

Total Assets: \$1,416,136  
Total Liabilities: \$1,207,641  
Total Revenues: \$197,813

## Media Contact

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